



## A successful rip and replace with Kerio MailServer

It was a special moment for Datachrome when the jury of graphic design professionals confirmed their second Grand Gutenberg award for the best print job. Datachrome and its dynamic management team have successfully operated for more than fifteen years in Laval, Quebec, a city in the greater Montreal area. The company is the first full service printer offering pre-press, retouching, color management, data management, digital printing, large format printing & staccato high definition printing to win award for two consecutive years by the jury of Les Artisans des arts graphiques de Montreal.

Datachrome has won 19 industry awards for its outstanding printing. Listed below are some of the selected winning pieces:

- Maillot Baltex – Be Creative 2005
- Cirque du Soleil – Programme La Nouba

### Company

Datachrome

### Specialty

Graphic Design Studio  
Full Service Printer

### Products used

Kerio MailServer  
Apple Xserve

### IT Challenge

Three years ago, Datachrome was using Microsoft Exchange Server on Windows 2000 server with live Active Directory. They had 100 email users with a main mail database of 100 GB. One afternoon the Microsoft Exchange server crashed and because Datachrome was outsourcing most of the IT services, Jean-Robert Sutton, the IT Director with Datachrome, called HumanIT, their IT consultants. The HumanIT team evaluated and diagnosed that the system level files were corrupt. It became clear during the evaluation that Exchange needed to be put on different hardware and reinstalled. Even before the crash, Exchange was unstable and required external expertise to maintain the server. In addition, it was too expensive to upgrade with the existing Microsoft adjusted licensing. The estimate was about \$14K to do an upgrade on the server.

**“Kerio MailServer is amazingly robust and delivers email flawlessly without any hassle,” said Jean-Robert Sutton. “When we expand our operation, Kerio MailServer will already have the advanced functionality built-in.”**



The company's official headquarters are located in Laval, Quebec.



Jean-Robert Sutton, IT Director of Datachrome

#### Kerio MailServer

- ▶ Anti-spam protection
- ▶ Anti-virus protection
- ▶ Secure remote administration

Datachrome IT team asked for an alternative to Exchange Server, and Human IT suggested replacing it with Kerio MailServer, a collaboration server HumanIT had deployed successfully for other customers. HumanIT recommended this groupware solution because it would maintain the existing user feature set available with Exchange, with a much lower total cost of ownership (TCO).

Datachrome's IT director, Jean-Robert Sutton carefully evaluated both options and decided that instead of "fixing" the Exchange, they would migrate and deploy Kerio's collaboration solution right away.

#### Migration

Datachrome chose to do a "rip and replace" with Kerio MailServer. Jean-Robert Sutton ordered two Apple Xserve machines (one would act as a failover) that were delivered and on standby for deployment.

They chose to move platforms from Windows server to the Macintosh because of the team's level of comfort and expertise with the Apple platform.

HumanIT team completed very delicate and cross-platform migration work in a tight time-frame. Together with Data Chrome's IT team, they migrated the OS platform and Exchange database to Kerio in less than 12 hours. They had the services running and email operational for everyone in the company.

"With Exchange it was like hell in the shop and the next day the executive team as well as all of Datachrome was smoothly receiving email via Kerio MailServer," said Jean-Robert Sutton, IT Director of Datachrome. "The switch was unbelievable, and the price per year is incredibly favorable."

#### Successful Results

When the Datachrome users came in the next morning, they were using their Outlook on Kerio MailServer instead of Exchange. The migration was invisible to the 100 end users on Macs and PCs. Their email and contact data were untouched. Currently, Kerio MailServer supports two drives with 500 GB. Users in the field can actively check email and calendars on their mobile devices, and the entire organization is more effective because email moves more quickly

through the system with strong anti-spam filter and anti-virus scanner built into Kerio MailServer.

To this day, the system has been up and running ever since with Datachrome in complete control of its operation and maintenance. Kerio MailServer is so dependable, that according to the IT team, they never have to worry about it.



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